

RAAFAT MORCOS



**Raafat Morcos**

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**Objective** *An opportunity to compete and move assets for you much faster than any other agents in the state of California, Los Angeles county, Where I excelled in the past 18 years.*

**Experience** *Real Estate Broker / Office Manager  
From June, 2005 until present time associated with Realty Executives of North Hollywood L.A County,  
Los Angeles County, where I manage 55 licensed agents also I am in charge of Personal Supervision, Marketing, Advertising, Negotiation, Pricing and Consulting.*

*Real Estate Broker / Office Manager  
From Nov, 1991 until June 2005 Managed Century 21 Greene Realty in North Hollywood,  
Los Angeles County, Where I Managed 65 agents and all of their transactions and the back office including the book keepers.*

*Manager / AVP  
First Interstate Bank and Bank Of America from 1980 until 1991 Corporate Service Center in the county of Los Angeles Where we the division handled the largest Corporations accounts in the states and Canada from A to Z.  
I managed a large department with approximately 70 employees where I was responsible of delivering a superior customer service, Budgeting, staffing, and manage The work flow and eliminate the Bank loses.*

**Education** *1974- Bachelor's Degree- Architecture Cairo Egypt.  
1991- Department of Real Estate Sales Licensed- California  
2005- Department of Real Estate Broker Licensed- California*

**Goals** *To become your "Trusted Realtor" in the REO department in the county of Los Angeles Exceed expectations, While fulfilling you needs, through teamwork and honest Communications and superior customer service.*

**Summary of Qualification** *Extremely motivated and result-driven with creative skills .  
Offer Exceptional service and use the latest technology to streamline the buying And Selling Real Estate process.*

**References** *References are available on request.*

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